

NICOLAS BERMANAIX MARSEILLE SCHOOL OF ECONOMICS, GRADUATE INSTITUTE (GENEVA) AND CEPR

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E-mail : nicolas.berman@univ-amu.fr, nicolas.berman@graduateinstitute.ch,Web: <https://sites.google.com/site/bermaniheid>**CURRENT POSITIONS**

- 2016-present A*Midex Research Chair, Aix-Marseille University
- 2014-present Associate Professor, Department of International Economics, Graduate Institute of International and Development Studies, Geneva (on leave)
- 2015-present Research Fellow, Center for Economic Policy Research (CEPR)
- 2015-present Associate Editor, *European Economic Review*
- 2013-present Associate Editor, *Review of International Economics*

EDUCATION

- 2008 PhD in Economics, University Paris I Panthéon-Sorbonne
Title: "Essays on Financial Market Imperfections, International Trade and Innovation".
Jury: Jonathan Eaton, Jean Imbs, Philippe Martin (supervisor), Thierry Mayer, Thierry Verdier. Defended December 2008.
- 2004 M. Sc. in International Economics, University Paris I Panthéon-Sorbonne
- 2003 MA in Applied Economics, University Paris IX Dauphine
- 2001 BA in Applied Mathematics, University Paris 1 Panthéon-Sorbonne

PAST POSITIONS

- 2015-2016 Consultant, World Bank ("Great Lake Region trade facilitation" project)
- 2009-2013 Assistant Professor (tenure track), Graduate Institute Geneva, Geneva
- 2008-2009 Max Weber Post-Doctoral Fellow, European University Institute
- 2007-2008 PhD research fellowship, CREST-INSEE, Department of Macroeconomics
- 2006-2007 Research Scholar, Banque de France, Department of International Studies
- 2004-2007 PhD research fellowship, TEAM-Université Paris I Panthéon-Sorbonne
- 2003 Research Assistant, CEPPII, Paris
- 2002 Intern, Franco-Chilean Chamber of Trade, Santiago, Chile

OTHER AFFILIATIONS

2013-present	Senior member, RIEF network
2013-present	Center for Finance and Development (Graduate Institute Geneva), Member
2010-present	International Growth Centre, Member
2011-2015	Research Affiliate, Center for Economic Policy Research (CEPR)
2010-2012	Research Associate, IRES-University of Louvain-la-Neuve

PRIZES AND GRANTS

2016-2019	A*Midex Research Grant (195'100 euros)
2013	SSES Young Economist Award, with Mathieu Couttenier, for the paper "External shocks, internal shots: the geography of civil conflicts"
2013	Visiting scholarship, Fondation Banque de France, June
2010	International Growth Centre research funding award (with J. de Sousa, P. Martin, T. Mayer)
2009	Aguirre-Basualdo Prize (Chancellerie des Universités de Paris) for PhD Dissertation
2007	Best Paper Prize in International Finance ("Financial Crises and International Trade: The Long Way to Recovery"), VII th RIEF Doctoral Meetings, Rennes, France
2006	Best Paper Prize ("Financial Crises and International Trade: The Long Way to Recovery"), 2nd IEU International Student Conference, Izmir, Turkey

RESEARCH AND PUBLICATIONS**Research interests**

International Economics, Development Economics, Political Economy, Microeconometrics

Peer-reviewed publications

- N. Berman, V. Rebeyrol and V. Vicard (2017) "Demand learning and exporter dynamics: evidence from exporters", forthcoming *Review of Economics and Statistics*.

Working paper version (2015): CEPR DP 10517

- N. Berman, M. Couttenier, D. Rohner and M. Thoenig (2017) "This mine is mine! How minerals fuel conflicts in Africa", *American Economic Review*, vol. 107(6), pp. 1564-1610

Working Paper version (2015): CEPR DP 10089

Media coverage: [Le Monde](#), [The Economist](#), [Sverige Radio](#) (Suédois), [SWR2](#) (radio allemande), [Neue Zürcher Zeitung](#) (Suisse), [Africa Times](#), [AEA Research Highlights](#).

- N. Berman and M. Couttenier (2015), “External shocks, internal shots: the geography of civil conflicts”, *Review of Economics and Statistics*, vol. 97(4), pp 758-776
Working paper version (2014): CEPR DP 9895
- N. Berman, A. Berthou and J. Héricourt (2015) “Export dynamics and sales at home”, *Journal of International Economics* 96(2), 298-310.
Working Paper version (2011): CEPR Discussion Paper 8694
- N. Berman, J. de Sousa, P. Martin and T. Mayer (2013), “Time-to-ship during financial crises”, in *NBER International Seminar on Macroeconomics 2012*, F. Giavazzi and K. West eds., University of Chicago Press.
Working Paper version (2012): NBER Working paper 18274
- N. Berman and P. Martin (2012), “The vulnerability of Sub-Saharan Africa to the financial crisis: the case of trade”, *IMF Economic Review* vol. 60(3), pp. 329-364
Working paper version (2010): CEPR DP 7765
- P. Aghion, P. Askenazy, N. Berman, G. Cette and L. Eymard (2012), “Credit Constraints and the Cyclicity of R&D Investment: Evidence from France”, *Journal of the European Economic Association*, vol. 10(5), pp. 1001-1024.
Working Paper version (2008): Banque de France WP 2008-18
- N. Berman, P. Martin and T. Mayer (2012), “How do different exporters react to exchange rate changes?”, *Quarterly Journal of Economics*, vol. 127(1), pp. 437-492.
Working Paper version (2009): CEPR DP 7493
- N. Berman and J. Héricourt (2011), “Debt denomination, exchange rate movements and the margins of trade”, *Applied Economics Letters*, vol. 18 (9), pp. 817-822.
- N. Berman and J. Héricourt (2010), “Finance and the margins of trade: Evidence from cross-country firm-level data”, *Journal of Development Economics*, vol. 93 (2), pp. 206-217.
Working Paper version (2008): CES WP-08050
- N. Berman and A. Berthou (2009), “Financial Market Imperfections and the Impact of Exchange Rate Movements on Exports”, *Review of International Economics*, vol. 17 (1), 103-120
Working Paper version (2006): MSE WP 06055

Book chapters

- N. Berman and P. Martin (2011) “Financial crises and African Trade”, chapter in *Trade Finance during the Great Trade Collapse*, M. Malouche & J.-P. Chauffour eds, World Bank.

Working papers (Revise and resubmit)

- A. Asprilla, N. Berman, O. Cadot and M. Jaud (2017) “Trade Policy and Market Power: Firm-level evidence”, IHEID WP 04-2015; revise and resubmit, *International Economic Review*

Working papers (submitted)

- N. Berman, M. Couttenier and R. Soubeyran (2017) “Fertile Ground for conflict”, CEPR Discussion Paper 12211, submitted

- R. Alquist, N. Berman, R. Mukherjee and L. Tesar (2017), “Financial constraints, institutions, and foreign ownership”

Research In progress

- N. Berman, L. Rotunno, R. Ziparo, “Food prices, trade and health”

- N. Berman, M. Couttenier, M. Thoenig, “Mining companies responses to conflict risk”

- N. Berman, M. Couttenier, L. Rotunno and R. Ticku, “Trade, corruption and civil war”

Columns, op-eds

- N. Berman, M. Couttenier, D. Rohner, M. Thoenig, “Countering the mining curse”, *VOX-EU*, 9 June 2017.

- N. Berman, M. Couttenier, D. Rohner, M. Thoenig, “How mineral fuel conflicts in Africa”, *Africa Times*, 17 March 2017

- N. Berman, A. Berthou, J. Héricourt, "Les chocs de demande étrangère se répercutent-ils sur les ventes des entreprises en France ?", *Rue de la Banque 24*, Banque de France, May 2016.

- N. Berman, A. Berthou, J. Héricourt, "Quand exporter aide à vendre chez soi", *La Lettre du CEPII*, June 2015

- N. Berman, J. de Sousa, P. Martin and T. Mayer, “Time to ship during financial crises”, *VOX-EU*, 20 October 2012.

- N. Berman, A. Berthou and J. Héricourt, “How do foreign demand affect sales at home: Evidence from French firm”s, *VOX-EU*, 16 December 2011.

- N. Berman and P. Martin, “Sub-Saharan Africa and the great trade collapse”, *VOX-EU*, 22 April 2010.

- N. Berman, P. Martin and T. Mayer, “Big exporters don’t pass through”, *VOX-EU*, 22 October 2009.

SERVICE TO THE PROFESSION

Refereeing

American Economic Review, American Economic Journal: Applied Economics, American Economic Journal: Microeconomics, Bulletin of Economic Research, Canadian Journal of Economics, China Economic Review, ECB Working Papers, *Economica*, Economic Inquiry, Economic Journal, Emerging Markets Finance and Trade, *Economie et Prévision*, IMF Economic Review, International Economic Review, International Economics, Journal of African Economies, Journal of Comparative Economics, Journal of International Economics, Journal of Development Economics, Journal of Economic Growth, Journal of the European Economic Association, Journal of International Trade and Economic Development, Louvain Economic Review, PLOS One, Quarterly Journal of Economics, Review of Economic Studies, Review of Economics and Statistics, Review of International Economics, Review of Industrial Economics, Review of World Economics, *Revue d’Economie Politique*, Scandinavian Journal of Economics, World Bank Economic Review, World Development.

Evaluator of research proposals

World Bank, Hong Kong NSF

Seminars and conferences organization

Sept. 2015 Co-Organizer of XXth DEGIT (Dynamics, Economic Growth and International Trade) annual conference, Graduate Institute-University of Geneva
2013-present Co-organizer, Geneva Trade and Development Workshop (GTDW)

Other academic service

2017-2018 Placement officer of PhD Students, Aix-Marseille School of Economics
2013-2014 Placement officer of PhD Students, Graduate Institute Geneva

Recruitment committees (Graduate Institute Geneva, University of Lausanne, Aix-Marseille School of Economics)

PRESENTATIONS (SEMINARS, WORKSHOPS, CONFERENCES) AND DISCUSSIONS

2017 University of Namur (scheduled) / University of Oslo (scheduled) / University of Strasbourg (seminar) / Nottingham University (seminar)

- 2016 Aix-Marseille School of Economics (seminar) / Catholic University of Milano (seminar) / European Bank for Reconstruction and Development (seminar)
- 2015 Journée Louis-André Gérard Varet, Aix-Marseille University / TIGN-LACEA Conference, Los Angeles (discussant) / CEPR Workshop on Political Economy of Conflicts and Developments, Switzerland / VIth Villars Research Workshop on International Trade (presenter, discussant)
- 2014 Oxford University, OxCarre (seminar) / Aix Marseille School of Economics (seminar) / GATE-University of Lyon II (seminar) / University of Navarra (seminar) / Geneva Trade and Development Workshop (seminar)
- 2013 CEPR Workshop on Causal Analysis in International Trade, Switzerland / PSE-CEPII Workshop, Paris / Stockholm School of Economics (seminar) / Workshop on Trade and Finance, Bordeaux (keynote speaker) / EUDN Workshop, Geneva (discussant)
- 2012 WTO-University of Geneva-Graduate Institute Seminar / PEGGED Workshop, Villars, Switzerland / Aid for Trade Workshop, Geneva (discussant)
- 2011 WTO GTDW-Seminar / Université Libre de Bruxelles-ECARES (seminar) / Workshop on trade after the financial crisis, Banque de France – CEPII / ETSG conference, Copenhagen
- 2010 Universidade do Minho, Braga (seminar) / CORE-Université Catholique de Louvain (seminar) / ASSA Meetings (AEA), Atlanta / Max Weber Conference, EUI, Florence (discussant)
- 2009 Banco de Espana, Madrid (seminar) / ESSEC, Paris (seminar) / Banque de France, Paris (seminar) / Graduate Institute, Geneva (seminar) / Université Catholique de Louvain (seminar) / University of Lausanne (seminar) / Toulouse University workshop (presenter, discussant) / IMT, Lucca (seminar) / ASSA Meetings (AEA), San Francisco / ADRES Conference, CORE, Louvain-La-Neuve / CESIFO Conference on Firm Heterogeneity, Venice / ETSG, Rome / Max Weber Conference, EUI, Florence (discussant)
- 2008 CREST-LMA (seminar) / Universitat Autònoma CSIC, Barcelona (seminar) / European University Institute (seminar) / RIEF Meetings, Barcelona
- 2006 CREST-INSEE Macro, Paris (seminar) / Banque de France, Paris (seminar) / VIIth RIEF Meetings, Rennes / RIEF Conference, Rome / Congress of the Canadian Economic Association, Halifax / CEPR Workshop on Innovation, Enghien-les-Bains

/ Bank of Finland Workshop on Finance, Innovation and Growth, Helsinki (presenter, discussant)

- 2006 2nd IEU Conference, Izmir / XIth SMYE, Sevilla / German Economic Association Conference on Finance and Development, Berlin / 22th Symposium on Money and Banking, Lille / 21th EEA Congress, Vienna / ELSNIT Conference, Paris / AFSE Congress, Paris
- 2005 University Paris I, Paris (seminar) / LIV^e AFSE Congress, Paris / VIth RIEF Meetings

TEACHING

At Aix-Marseille University: Trade and Development (PhD course, 2016-2017)

At the IHEID (2009-2016)

- Trade and Development (Master Development Studies, Master of International Affairs)
- Microeconomics I (with R. Baldwin, Master International Economics)
- International Trade: Theory and Evidence
- Econometrics I (Master International Economics)
- Empirical International Trade (PhD)
- Introduction to Economics (Executive Master in Oil and Gas Leadership)
- Applied Research Seminar (supervisor)

Earlier teaching

2007-2008 Assistant Lecturer, Sciences-Po Paris. International Economics, MA level

2004-2008 Teaching Assistant, University Paris I Panthéon-Sorbonne
Courses of International Trade, International Finance, BA & MA levels

SUPERVISION

Current PhD supervision at Graduate Institute Geneva (starting year in parentheses)

First advisor: Rohit Ticku (2013), Jeffrey Dickinson (2014).

Second reader: Cecilia Heuser (2012), Andrew Silva (2012).

Completed PhD supervision (second reader - completion year in parentheses)

Lorenzo Rotunno (Graduate Institute, 2013); Pavel Chakraborty (Graduate Institute, 2013), Andreas Lendle (Graduate Institute, 2013); Olga Solleder (Graduate Institute, 2013), Marcio Vargas da Cruz (Graduate Institute, 2014), Valentina Rollo (Graduate Institute, 2015), Alen Muladbic (Graduate Institute, 2015), Sohaib Shahid (Graduate Institute, 2015), Simon Neumuller (Graduate Institute, 2016), Maria Sokolova (Graduate Institute, 2016), Aksel Erbahar (Graduate Institute, 2016), Stela Rubinova (Graduate Institute, 2017), Victor Kummritz (Graduate Institute, 2017), Yuan Zi (Graduate Institute, 2017), Dmitriy Skugarevskiy (Graduate Institute, 2017).

Member of PhD committees (non-supervised theses - completion year in parentheses)

Pierre Kolher (Graduate Institute, 2012), Yosé Damuri (Graduate Institute, 2012), Pierre-Louis Vézina (Graduate Institute, 2011), Madina Kunekova (University of Lausanne, 2010), Chiara Ravetti (Graduate Institute, 2015), Clément Nedoncelle (University of Lille, 2016), Margarita Lopez Forero (University Paris I, 2016).

Supervised Master theses (year in parentheses)

At the Graduate Institute Geneva: Anca Denisa Merfea (2010), Christine Barthelemy, Mark Thompson, Samidh Shrestha, Sohaib Shahid (2011), Yuan Zi, Attilio di Battista, Yeonsoo Kim, Diane Davoine, (2012), Hyoungmin Han, Kalavaini Karunanethy, Daniele Stübi, Mireille Velasquez, Bong-Ha Shin, Jeffrey Dickinson (2014), Matthias Van den Heuvel, Tarinee Youkhaw, Anne Zweinert (2015).

At Aix-Marseille School of Economics: Maria Kuznetsova (2016), Bui Ha My (2017)

PERSONAL INFORMATION

Born: December 21th, 1981, Champigny s/Marne (France).

Citizenship: French.

One child, born in 2015

Languages: English (proficient), French (native), Spanish (fair).